



Western District

Residential Market Activity

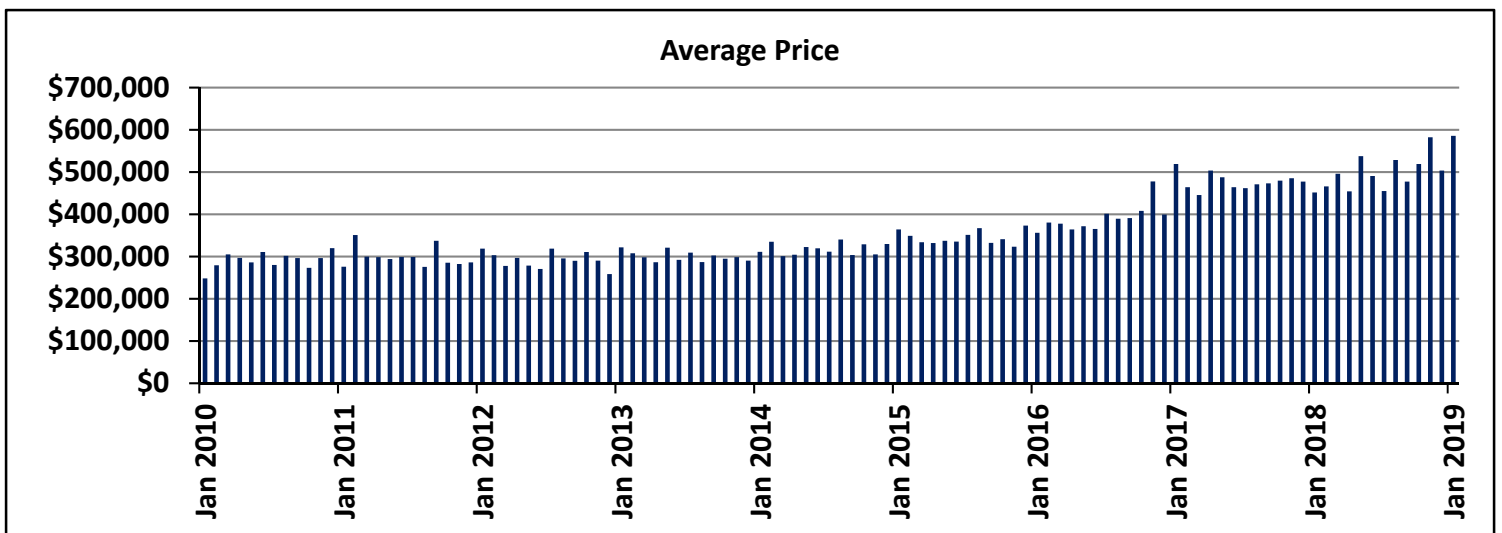
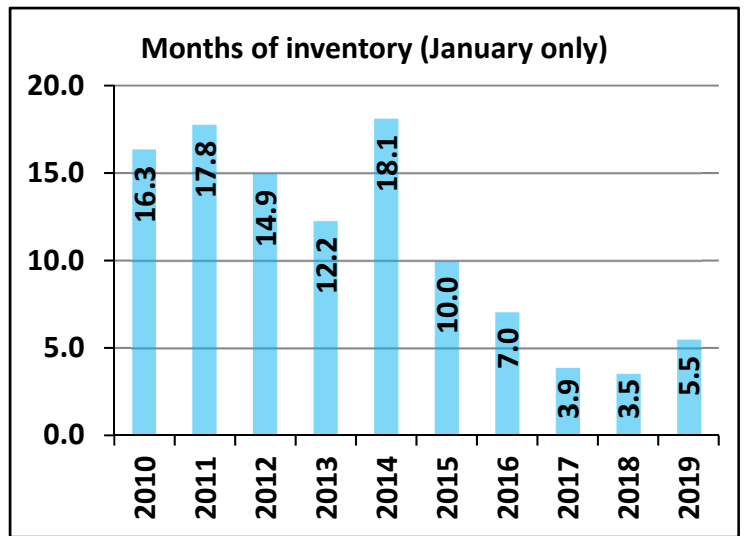
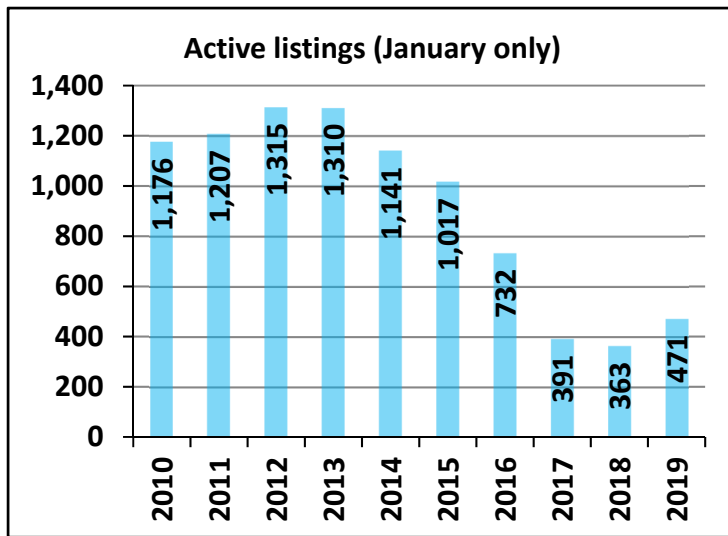
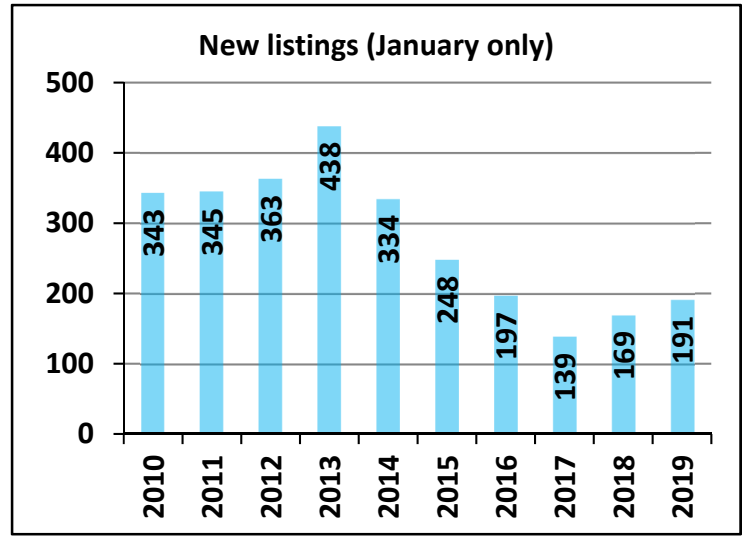
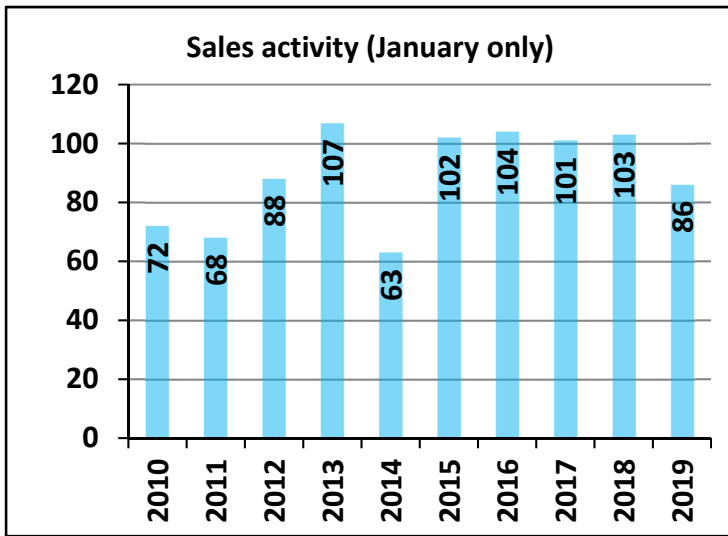
January 2019



Prepared for the Southern Georgian Bay Association of REALTORS®
by the Canadian Real Estate Association

Western District

Residential Market Activity



Western District

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	86	-16.5	-14.9	-17.3	36.5	-2.3	83.0
Dollar Volume	\$50,355,200	8.3	-3.9	36.0	157.0	79.7	312.3
New Listings	191	13.0	37.4	-3.0	-42.8	-47.4	-43.0
Active Listings	471	29.8	20.5	-35.7	-58.7	-64.2	-60.5
Sales to New Listings Ratio¹	45.0	60.9	72.7	52.8	18.9	24.2	14.0
Months of Inventory²	5.5	3.5	3.9	7.0	18.1	14.9	25.3
Average Price	\$585,526	29.7	12.8	64.5	88.2	83.8	125.3

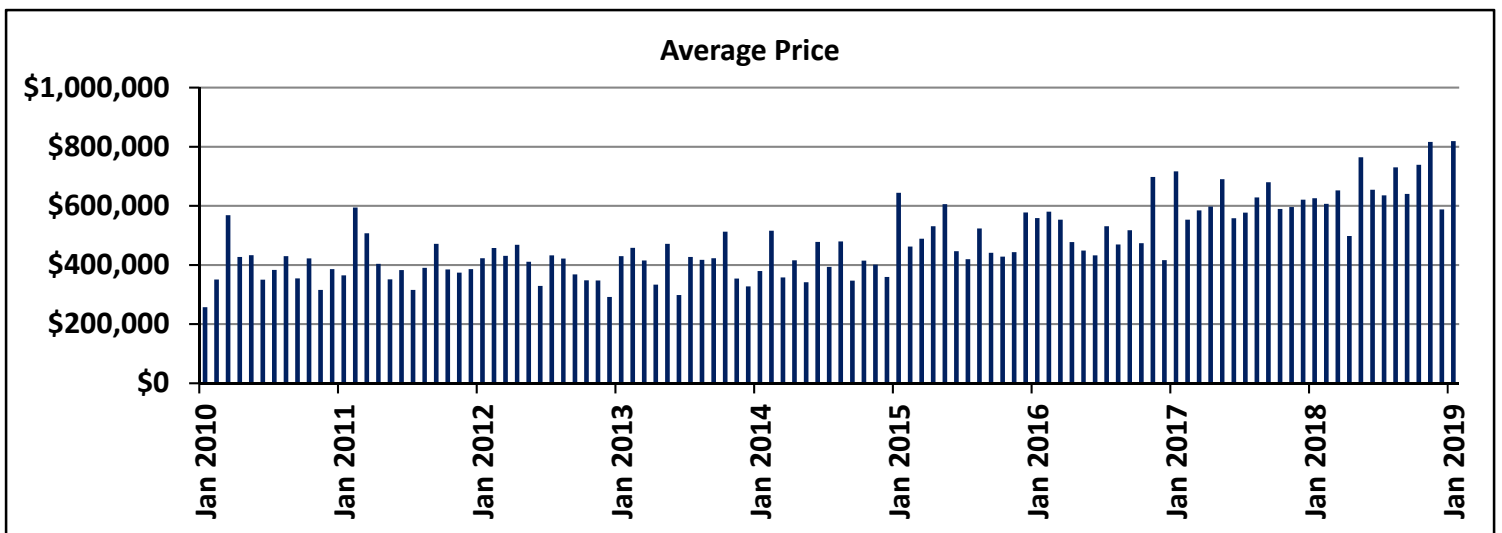
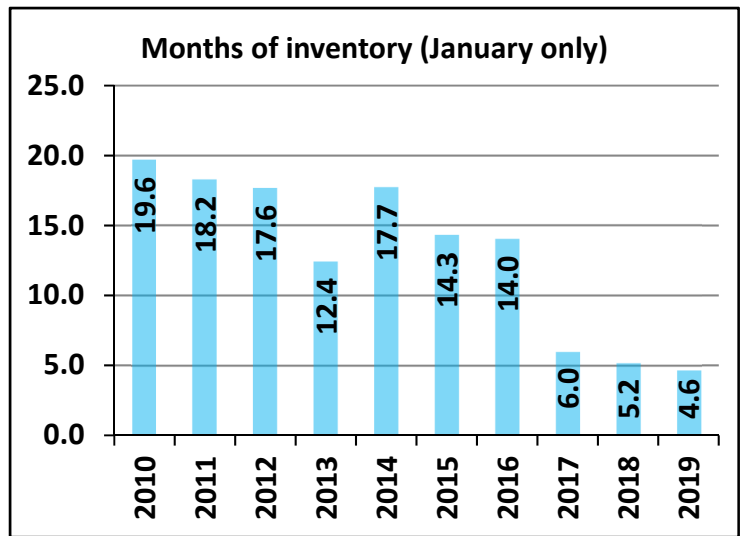
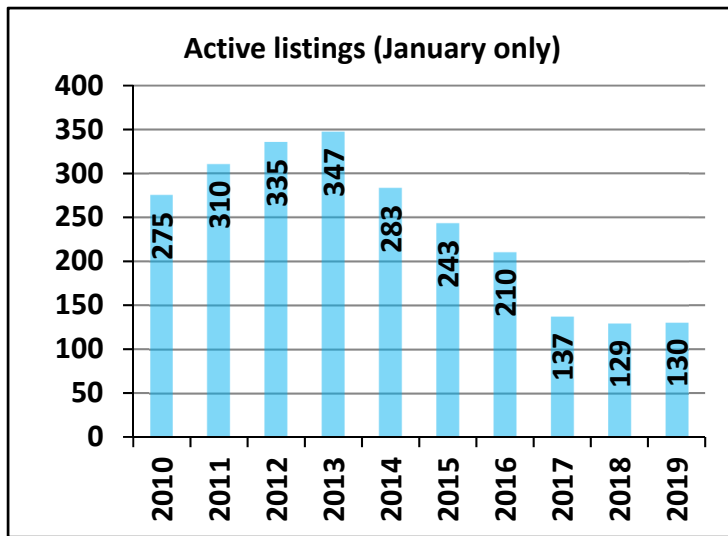
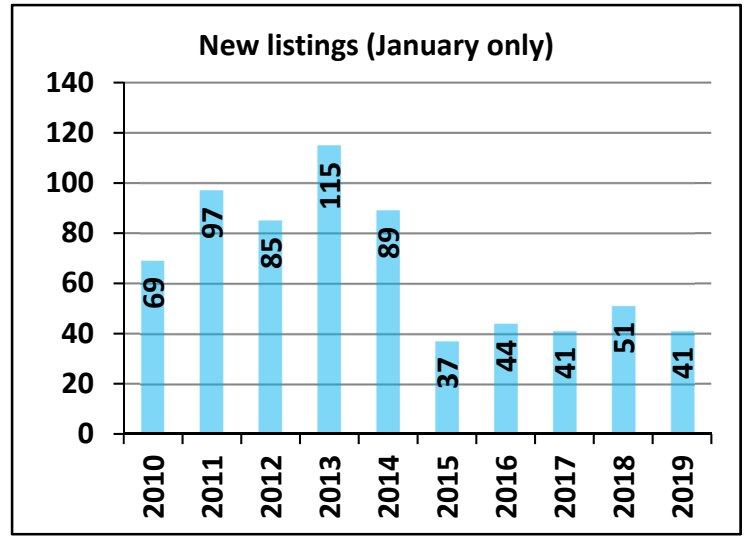
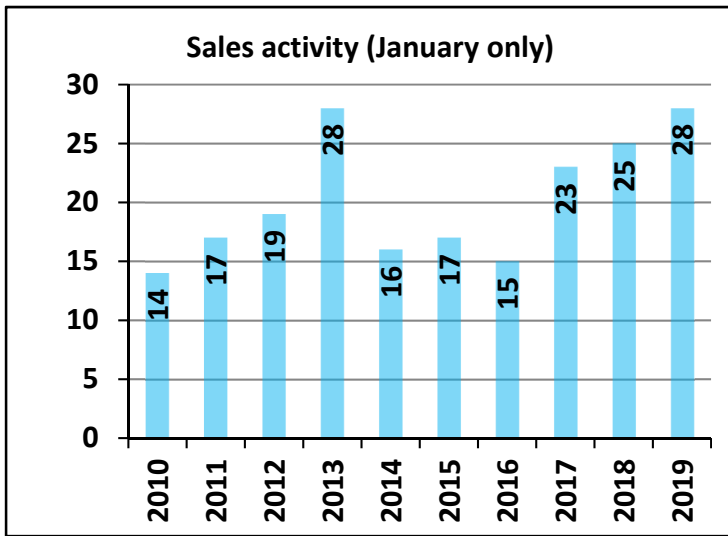
¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Blue Mountains

Residential Market Activity



Blue Mountains

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	28	12.0	21.7	86.7	75.0	47.4	154.5
Dollar Volume	\$22,931,800	46.6	39.2	173.8	277.6	185.7	485.3
New Listings	41	-19.6	0.0	-6.8	-53.9	-51.8	-48.8
Active Listings	130	0.8	-5.1	-38.1	-54.1	-61.2	-56.1
Sales to New Listings Ratio¹	68.3	49.0	56.1	34.1	18.0	22.4	13.8
Months of Inventory²	4.6	5.2	6.0	14.0	17.7	17.6	26.9
Average Price	\$818,993	30.9	14.3	46.7	115.8	93.9	129.9

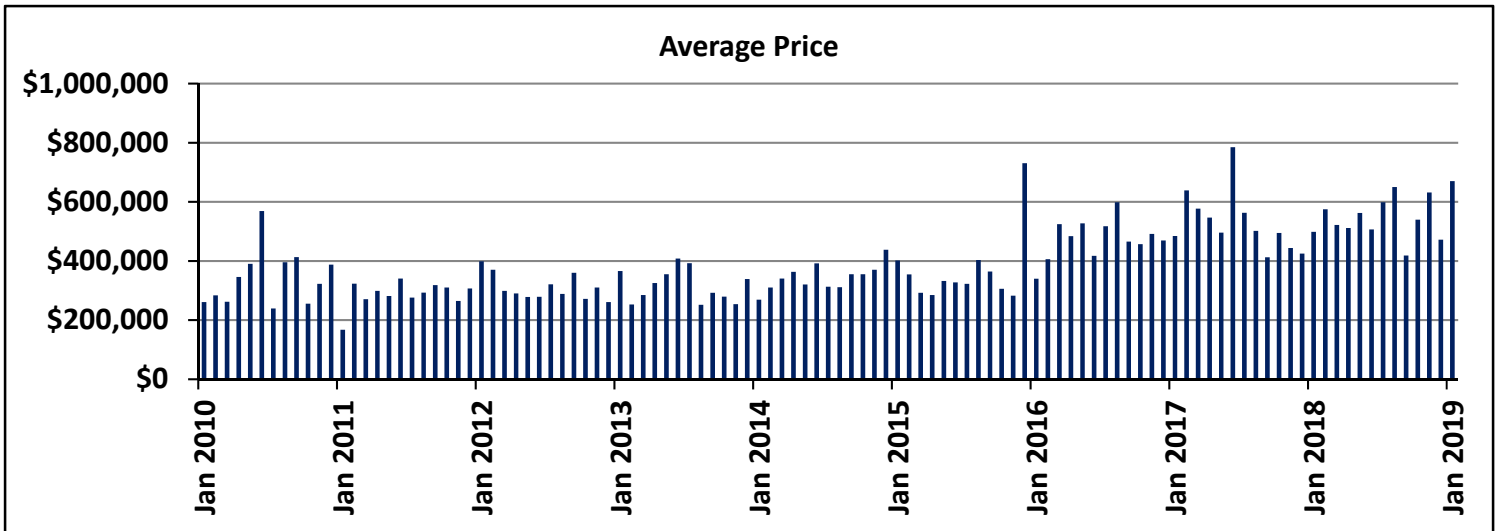
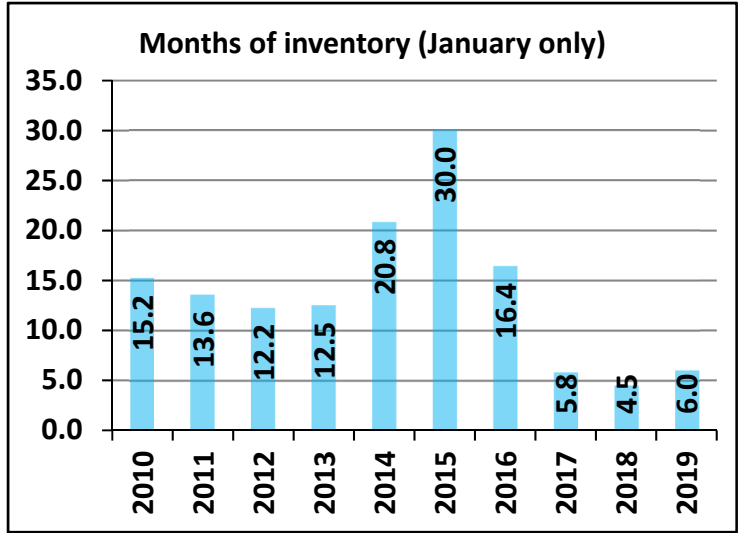
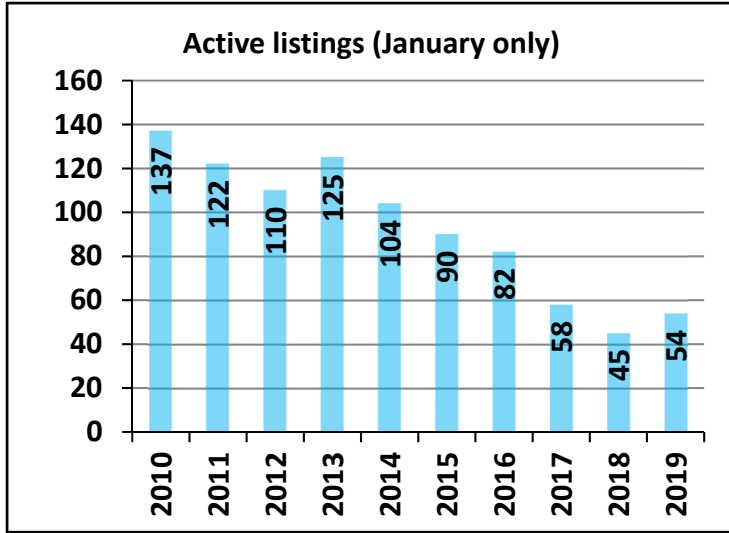
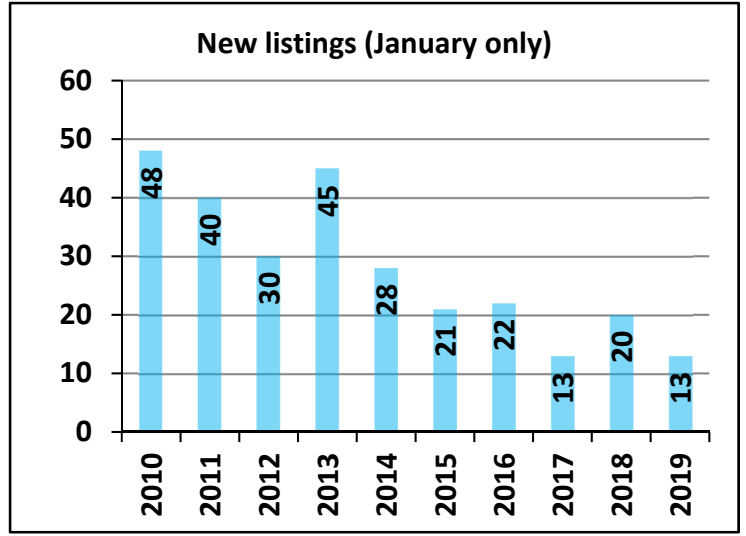
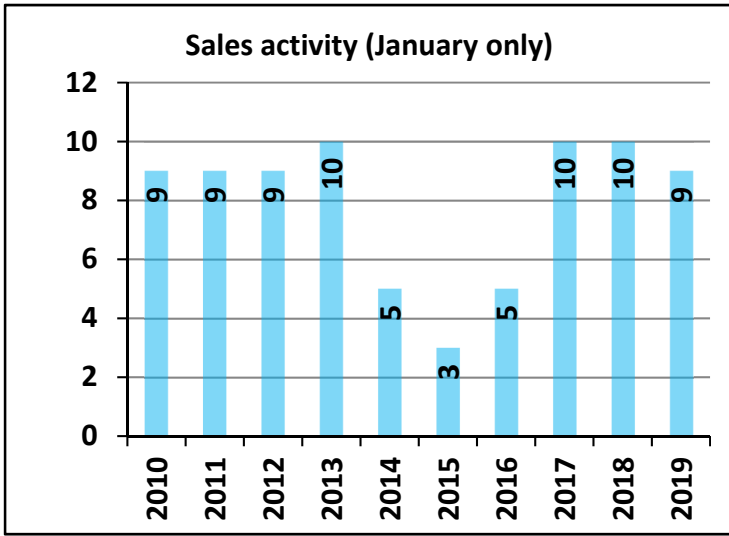
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Clearview

Residential Market Activity



Clearview

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	9	-10.0	-10.0	80.0	80.0	0.0	350.0
Dollar Volume	\$6,031,500	21.1	24.5	254.8	348.3	68.0	1,877.5
New Listings	13	-35.0	0.0	-40.9	-53.6	-56.7	-61.8
Active Listings	54	20.0	-6.9	-34.1	-48.1	-50.9	-57.1
Sales to New Listings Ratio¹	69.2	50.0	76.9	22.7	17.9	30.0	5.9
Months of Inventory²	6.0	4.5	5.8	16.4	20.8	12.2	63.0
Average Price	\$670,167	34.5	38.3	97.1	149.1	68.0	339.5

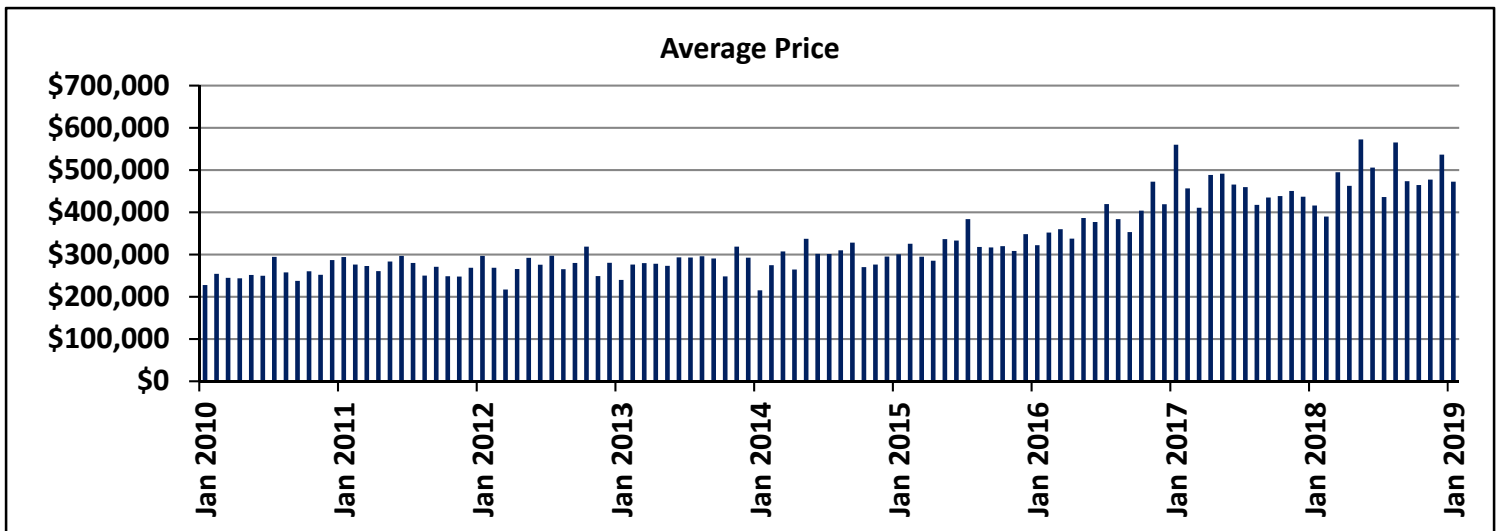
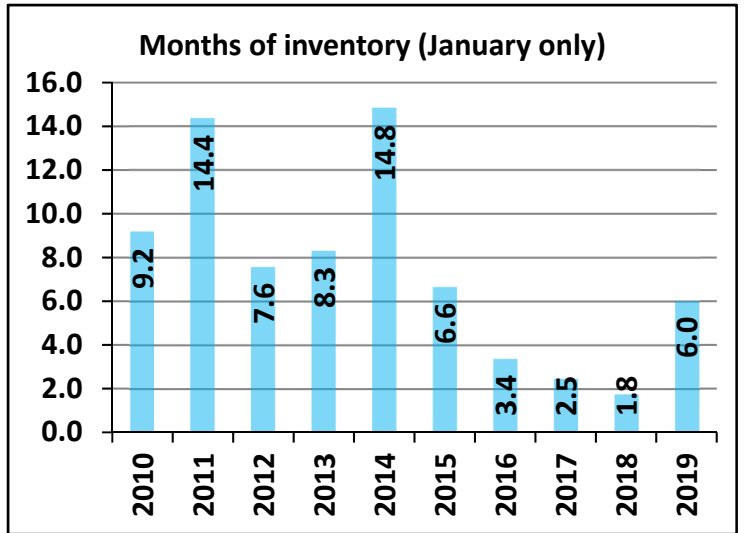
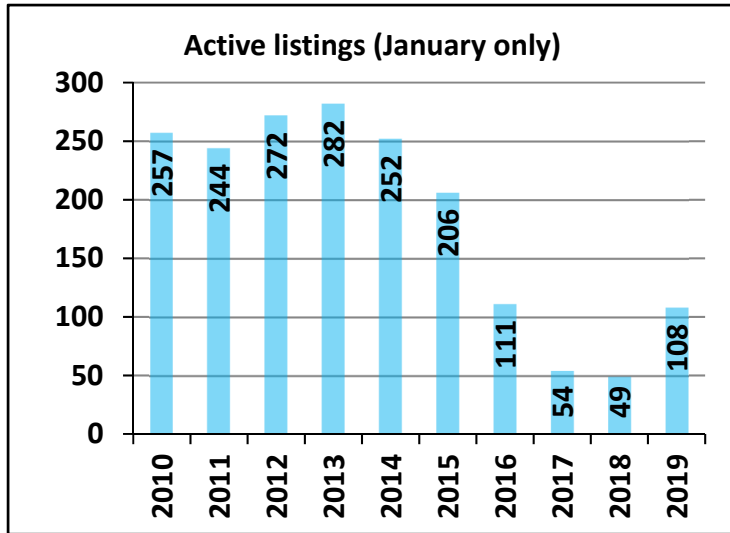
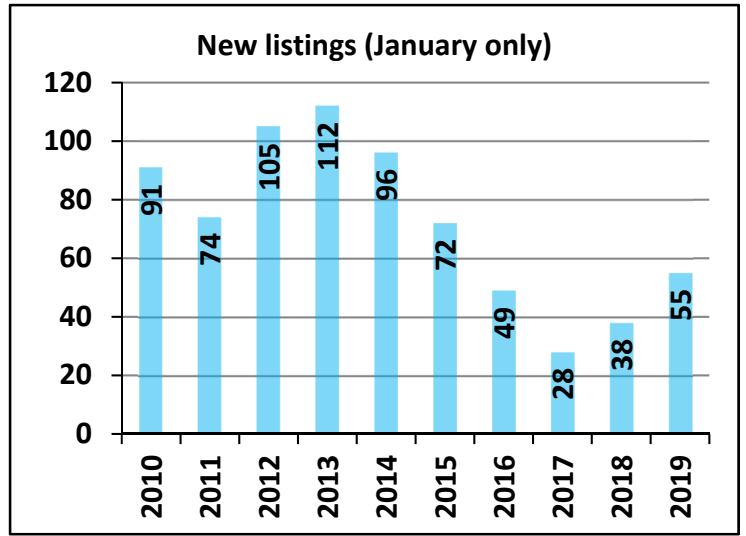
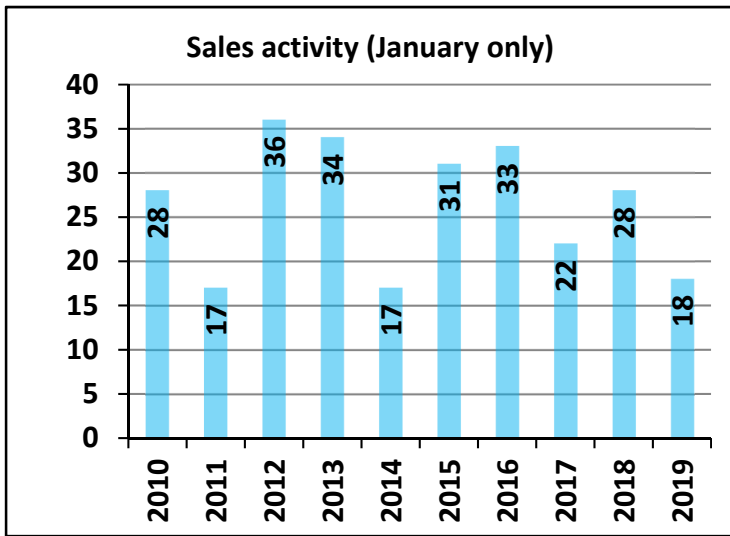
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Collingwood

Residential Market Activity



Collingwood

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	18	-35.7	-18.2	-45.5	5.9	-50.0	80.0
Dollar Volume	\$8,503,400	-27.0	-31.0	-20.0	132.4	-20.3	349.8
New Listings	55	44.7	96.4	12.2	-42.7	-47.6	-30.4
Active Listings	108	120.4	100.0	-2.7	-57.1	-60.3	-57.5
Sales to New Listings Ratio¹	32.7	73.7	78.6	67.3	17.7	34.3	12.7
Months of Inventory²	6.0	1.8	2.5	3.4	14.8	7.6	25.4
Average Price	\$472,411	13.6	-15.6	46.7	119.5	59.4	149.9

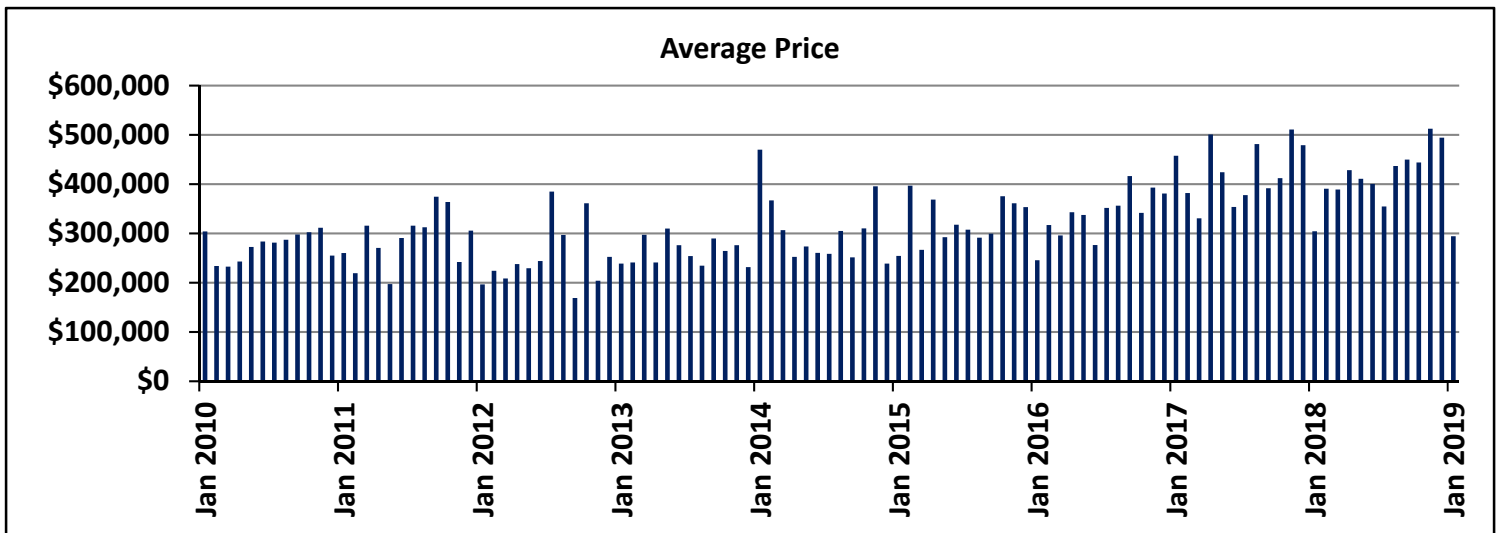
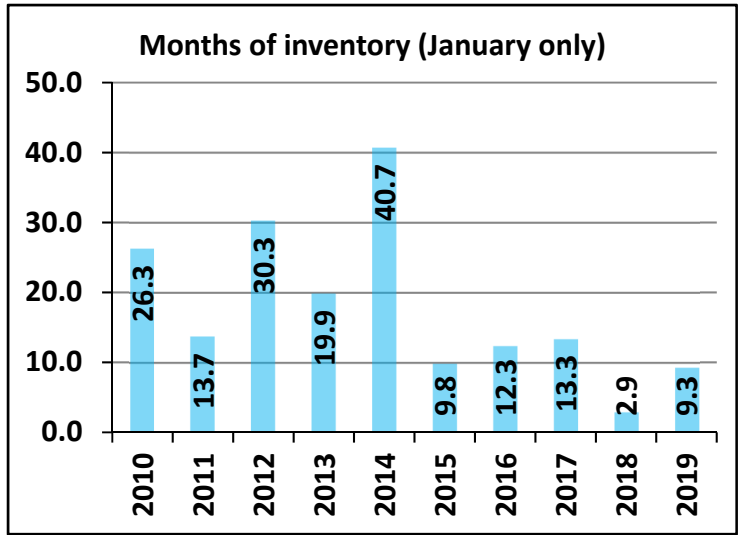
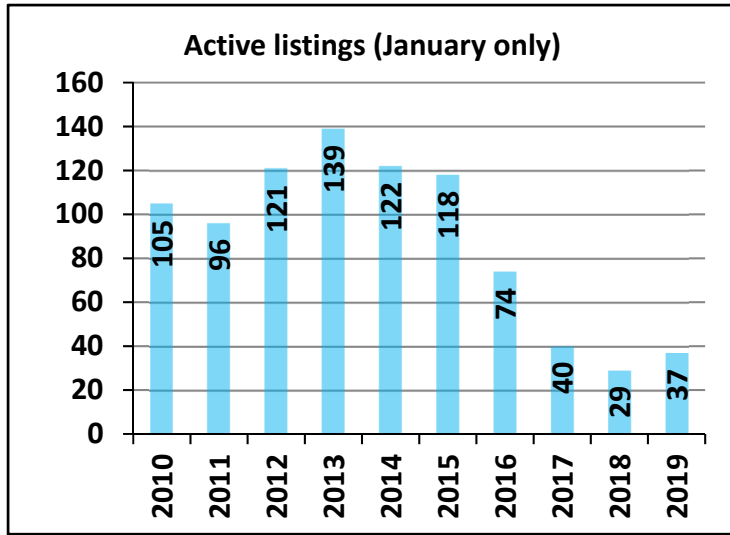
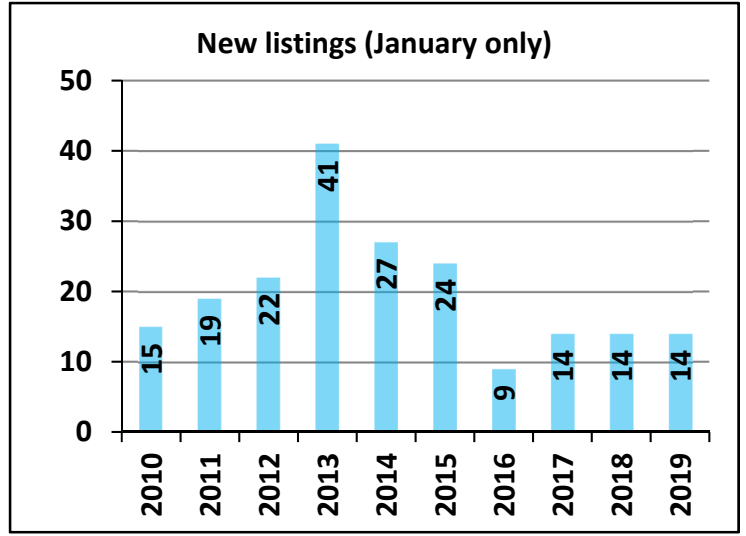
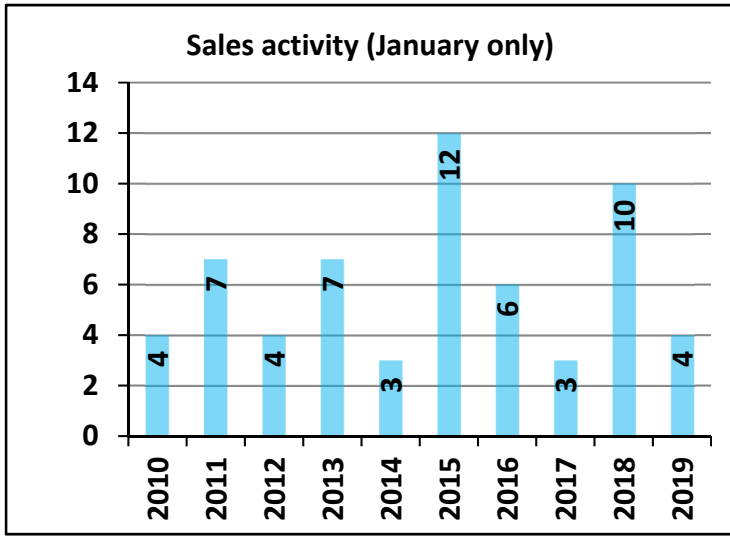
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Meaford (Muni)

Residential Market Activity



Meaford (Muni)

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	4	-60.0	33.3	-33.3	33.3	0.0	100.0
Dollar Volume	\$1,177,000	-61.3	-14.2	-20.1	-16.5	49.7	96.5
New Listings	14	0.0	0.0	55.6	-48.1	-36.4	-48.1
Active Listings	37	27.6	-7.5	-50.0	-69.7	-69.4	-63.7
Sales to New Listings Ratio¹	28.6	71.4	21.4	66.7	11.1	18.2	7.4
Months of Inventory²	9.3	2.9	13.3	12.3	40.7	30.3	51.0
Average Price	\$294,250	-3.3	-35.7	19.8	-37.4	49.7	-1.8

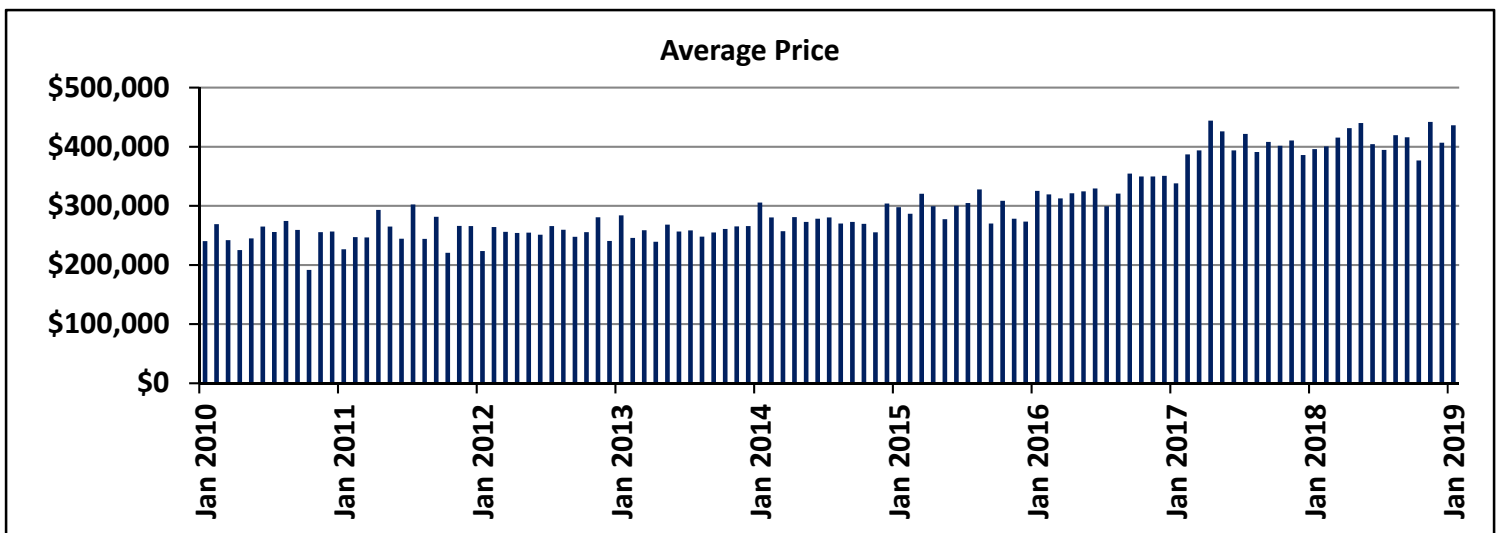
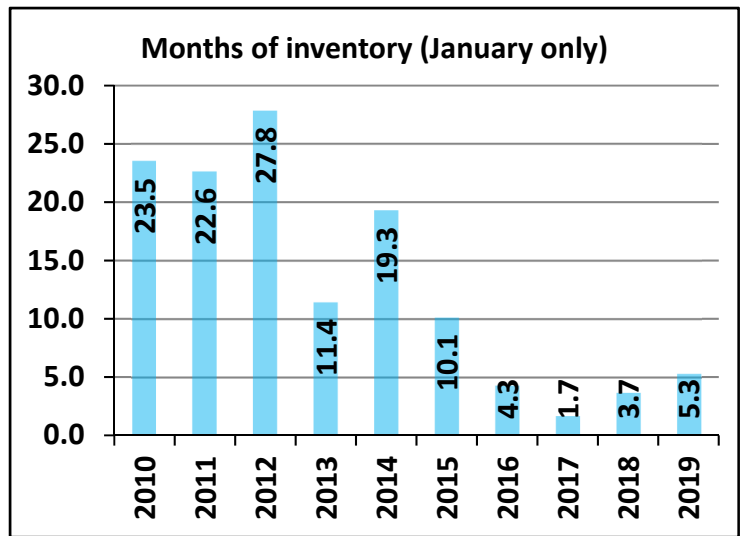
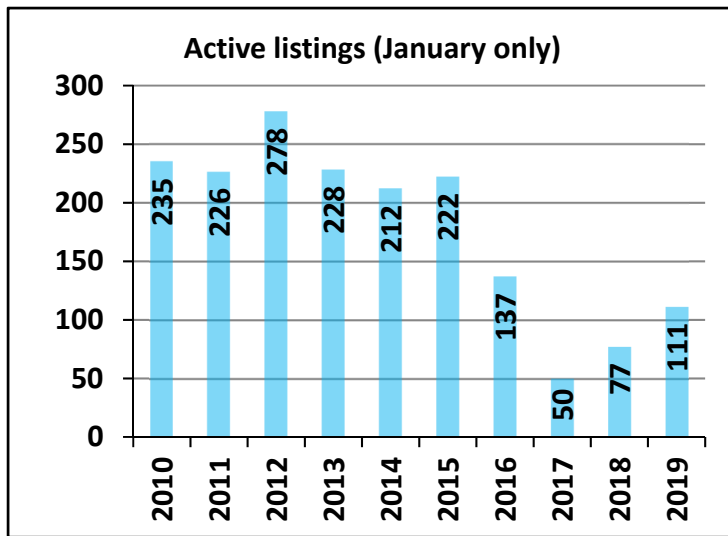
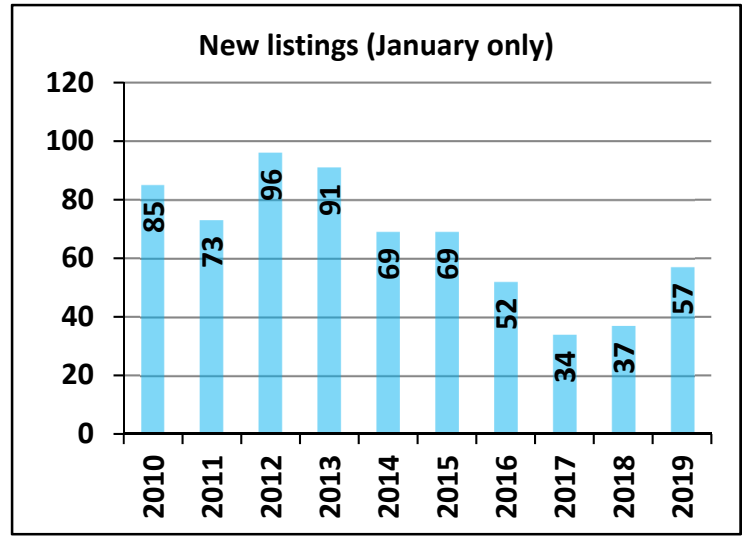
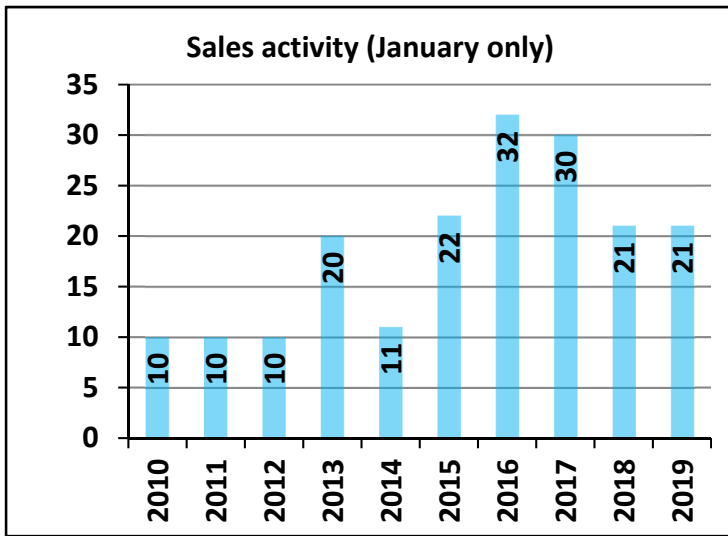
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Wasaga Beach

Residential Market Activity



Wasaga Beach

Residential Market Activity

Actual	January 2019	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	21	0.0	-30.0	-34.4	90.9	110.0	110.0
Dollar Volume	\$9,157,500	10.1	-9.7	-12.0	172.4	309.7	270.1
New Listings	57	54.1	67.6	9.6	-17.4	-40.6	-27.8
Active Listings	111	44.2	122.0	-19.0	-47.6	-60.1	-51.7
Sales to New Listings Ratio¹	36.8	56.8	88.2	61.5	15.9	10.4	12.7
Months of Inventory²	5.3	3.7	1.7	4.3	19.3	27.8	23.0
Average Price	\$436,071	10.1	29.0	34.1	42.7	95.1	76.2

¹ Sales / new listings * 100

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